



*Quicker ∞ Stronger ∞ Innovative*

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## Quarter Performance Update Q3 2025-26

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# About Us

# Chembond Snapshot



Established in 1975



Committed Personnel



Consolidated Revenue



Manufacturing Locations

Listed on the NSE and the BSE

Sales and customer service footprint across India

R&D Center and Head Office in Navi Mumbai, MH

Diversified specialty performance chemicals portfolio



# Board of Directors

## Prof. Aniruddha B. Pandit

Non-Executive,  
Independent Director

## Mrs. Anuradha S. Paraskar

Non-Executive,  
Independent Director

## Mr. Mahendra K. Ghelani

Non-Executive,  
Independent Director

## Mr. Nirmal V. Shah

Chairman

## Mr. Sameer V. Shah

Director

## Mr. Sushil U. Lakhani

Non-Executive,  
Independent Director

# Core Values

## Supplier Of Choice

Our objective is to become the "Supplier of Choice" for our customers.

## Harness The Power Of Innovation

Our goal is to exceed customer expectations through continuous technology innovation and improved services.

## Customer First

We aim to prioritize customers by delivering value and delight for the money they invest.



## Grow As We Go

We remain committed to learning and incorporating improvements on an ongoing basis, in line with global trends.

## Set Higher Standards

We aspire to set new standards for product performance, service delivery and customer satisfaction.

## Partner Driven Mission

We consider our customers as partners and work towards achieving common objectives of higher quality, better value for money, and a friendlier environment.

**Distribution**

**Water  
Technologies**

**Construction  
Chemicals**

**Cleaning &  
Hygiene**

# Our Businesses



# Water Technologies

# What We Do

## Chemical Solutions

Our well-designed products effectively address issues and extend equipment life, maintain productivity, and conserve resources



## Wastewater Remediation

Low cost and sustainable solutions



## Services

Dedicated Technical Service Team. Online Monitoring, Feed Control and Reporting



# Chemical Programs



Cooling Water  
Treatment

Boiler Water  
Treatment

Raw Water  
Clarification

Effluent Treatment



Foam Control

Reverse Osmosis  
Membrane Treatment

AHU Fin Cleaning

Drinking Water  
Disinfection



# Industries Served





# Construction Chemicals

# Chemicals for the Construction Industry

*Infrastructure, Industrial, Institutional and Commercial*

## Product Range

- Admixtures for Concrete modification
- Sealants based on Polysulphide, PU and Acrylics
- Waterproofing solutions for under-construction and built-up structures
- Repair mortars for concrete roads, structures and floors
- Curing agents for concrete
- Grouts for heavy engineering equipment
- Tiling adhesives and joint fillers



# Customer Segments



A photograph of a food processing facility showing stainless steel tanks and pipes. Overlaid on this image is a large blue parallelogram containing the text "Cleaning & Hygiene".

# Cleaning & Hygiene

# Cleaning & Hygiene Solutions

- A JV between Chembond and Calvatis GmbH, Germany
- Cleaning and hygiene products and systems for:
  - ✓ **Industrial applications** in beverage, food processing, dairy & brewing industries
  - ✓ **Institutional** applications in kitchens, laundry, and housekeeping departments



# Chemical Distribution

# Specialty Chemicals Distribution



*We import, stock and sell specialty chemicals*

Additives for  
water treatment  
chemicals

Additives for  
construction  
chemicals

Additives for  
paints and inks

Polyurethane  
primers, sealants  
and coatings

# Financial Information

# Q3 Executive Commentary

Q3 2025-26 Consolidated Revenue at ₹ 87.39 crores: ▲ 16% vs Q3 2024-25

Water Technologies ▲ 17% stronger order book

Construction Chemicals ▲ 7% strong demand for sealants

Distribution ▲ 20% change in product mix

Cleaning & Hygiene ▲ 56% stronger customer demand

Q3 2025-26 Consolidated EBITDA at ₹ 13.40 crores: ▼ 8% vs Q3 2024-25

Q3 2025-26 Consolidated PBT at ₹ 11.92 crores: ▼ 11% vs Q3 2024-25

Incremental provision on account of implementation of new Labour Code

Revenue outlook remains positive across all business units

# 9M Executive Commentary

9M 2025-26 Consolidated Revenue at ₹ 228.91 crores: ▲ 5% vs 9M 2024-25

Water Technologies ▲ 6% on strong Q3 performance

Construction Chemicals ▼ 2% on lower growth in Q2 due to prolonged monsoon

Distribution ▼ 16% structural changes, expected effect by Q4

Cleaning & Hygiene ▲ 16% prospect base is growing

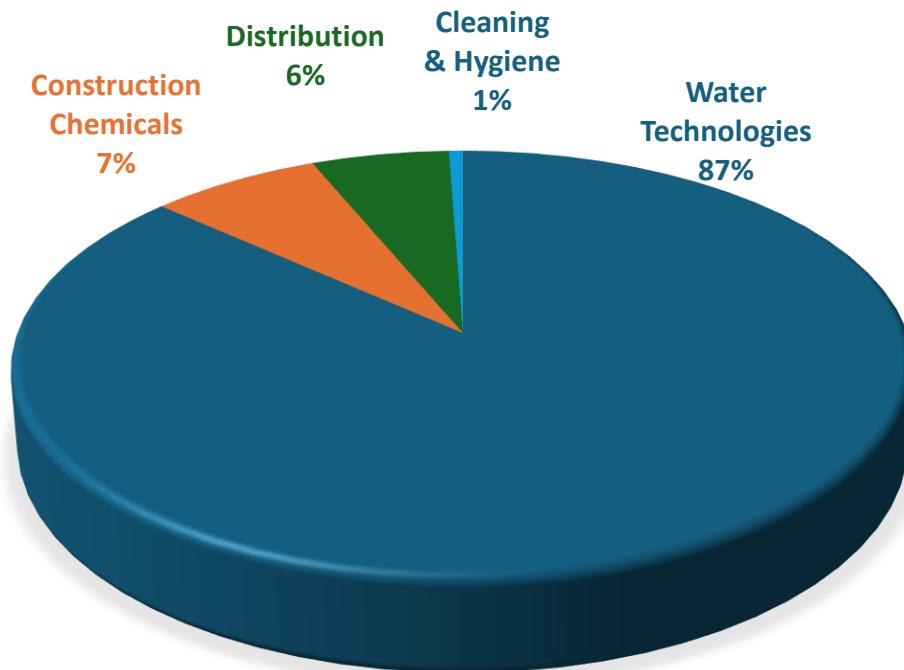
9M 2025-26 Consolidated EBITDA at ₹ 35.60 crores: ▲ 6% vs 9M 2024-25

9M 2025-26 Consolidated PBT at ₹ 31.31 crores: ▲ 2% vs 9M 2024-25

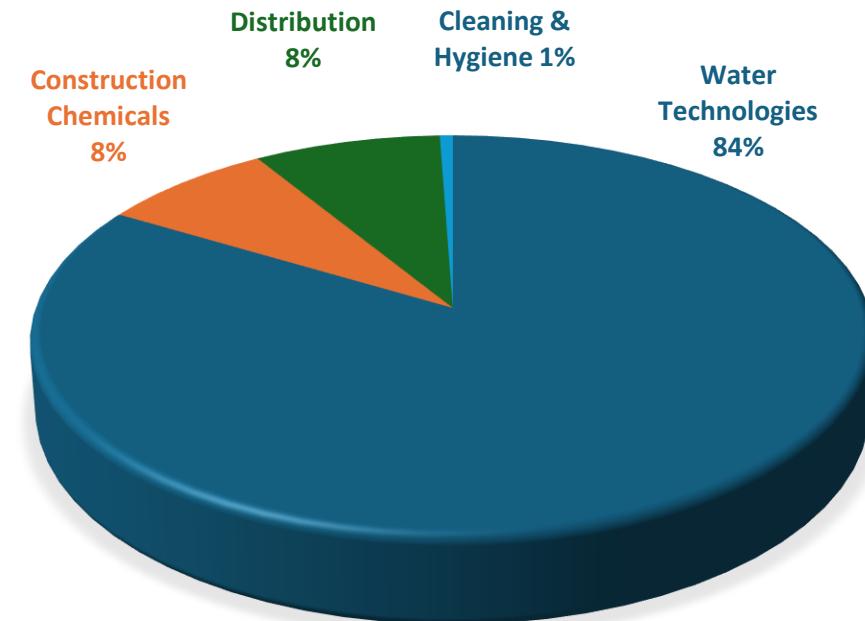
Stable gross margins and newer product technologies

Revenue outlook remains positive across all business units

# 9M Revenue Share by BU



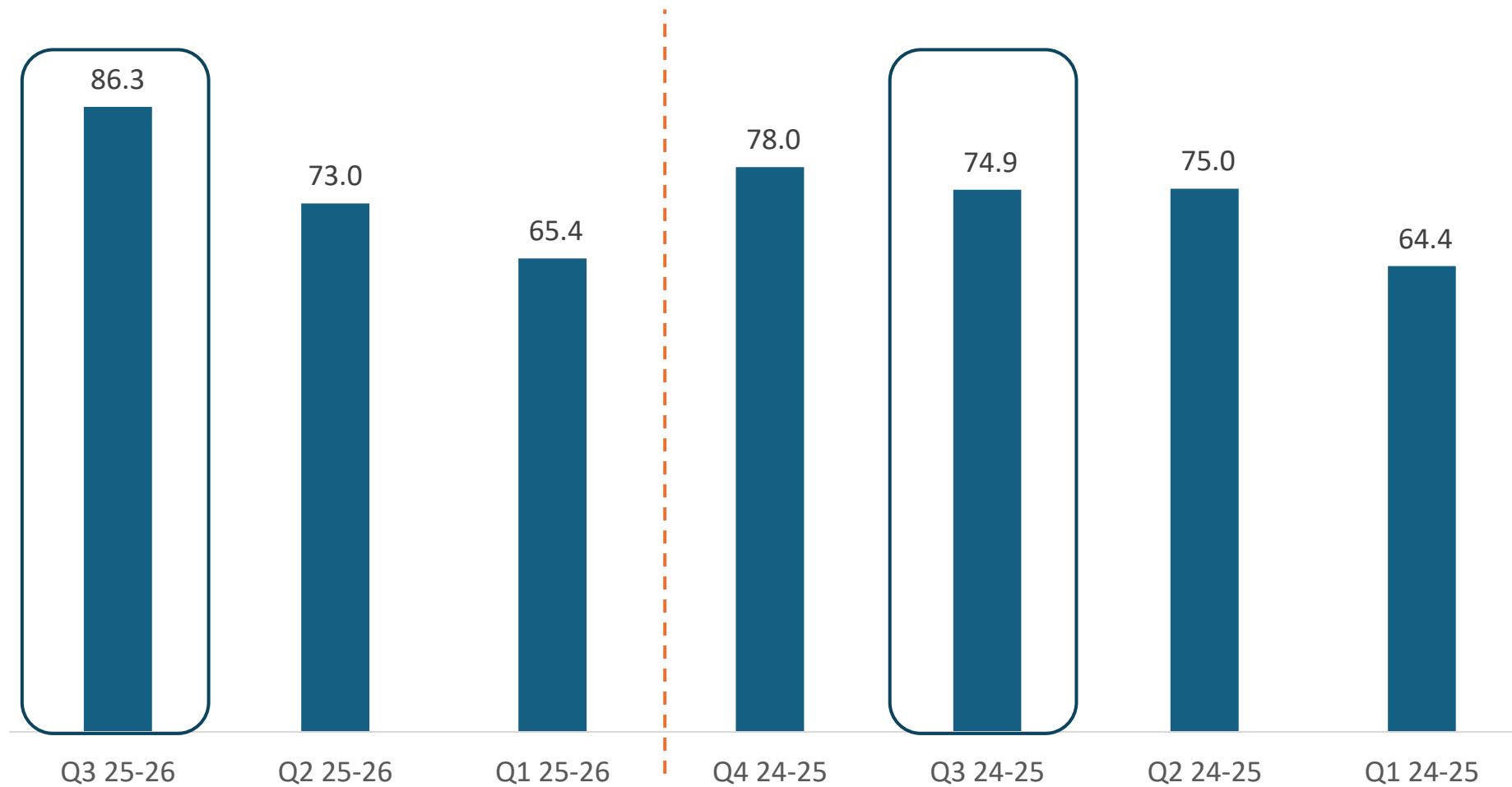
9M 2025



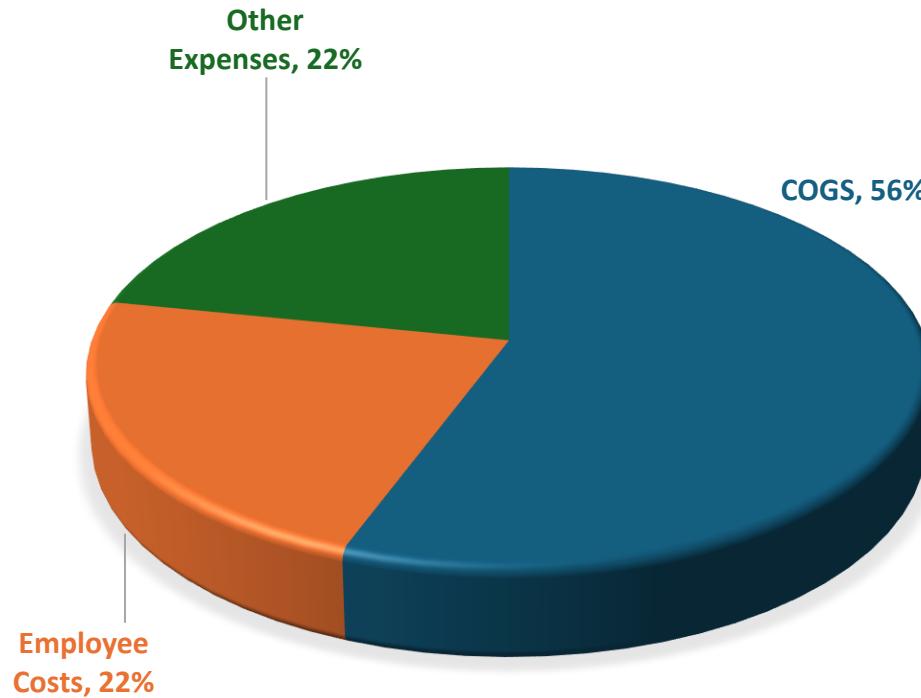
9M 2024

# Revenue Track

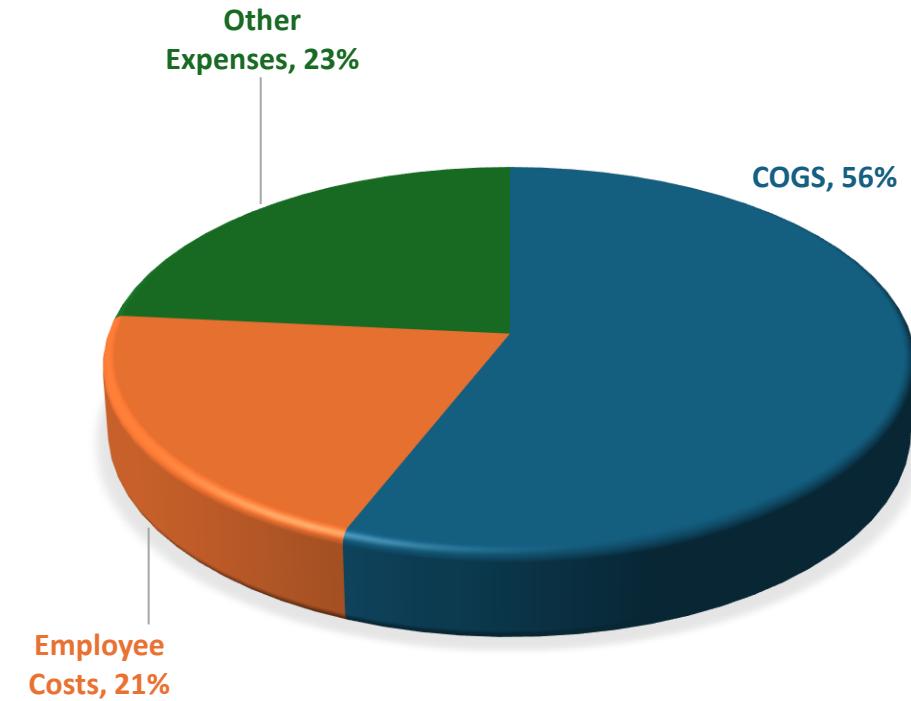
₹ crores



# 9M Cost and Expenses



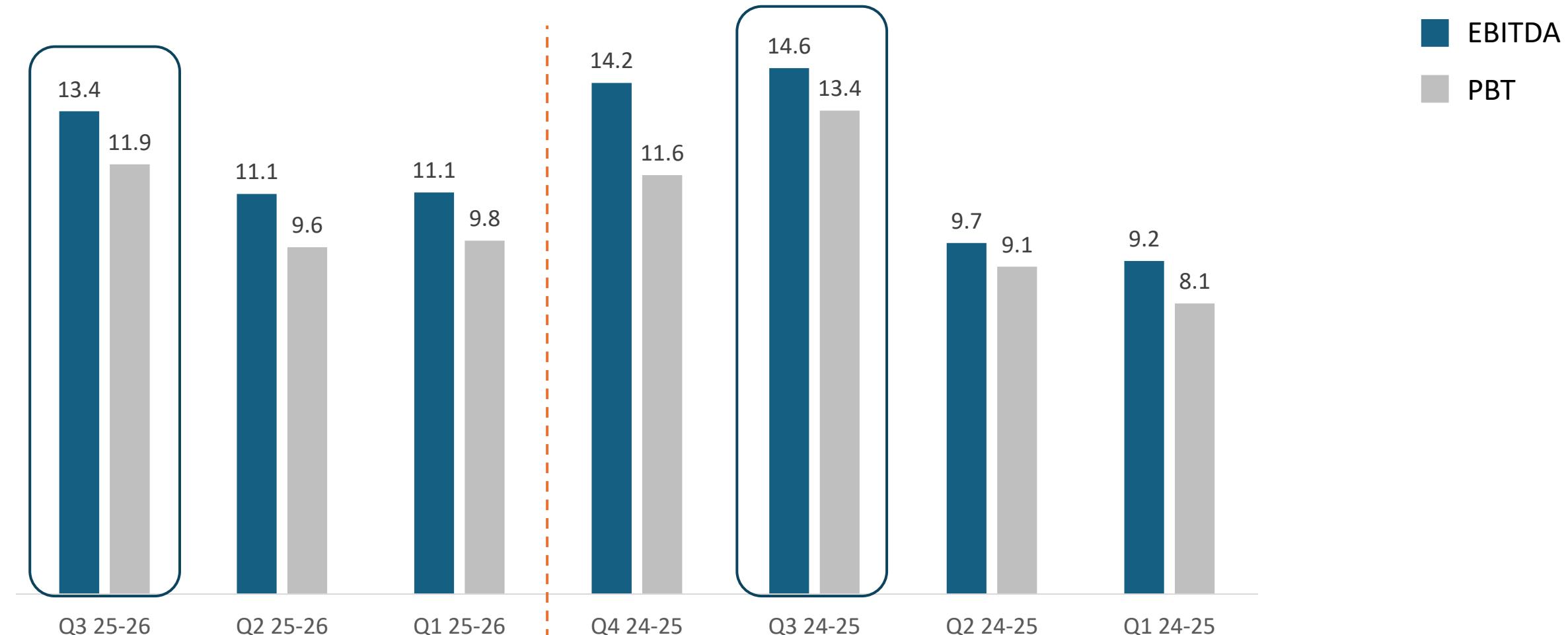
9M 2025



9M 2024

# Profitability Track

₹ crores



# Summary

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- Healthy order book in Water BU
- Pick-up in Construction Chemicals post withdrawal of monsoon
- Sustained gross margin performance
- Incremental impact on account of implementation of labour codes is recognised in standalone and consolidated financial statements of the company



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