



Quicker ∞ Stronger ∞ Innovative

Quarter Performance Update Q3 2025-26



About Us

Chembond Snapshot

50
years

Established in 1975

950

Committed Personnel

₹ 290
crores

Consolidated Revenue

3

Manufacturing Locations

| Listed on the NSE and the BSE

| Sales and customer service footprint across India

| R&D Center and Head Office in Navi Mumbai, MH

| Diversified specialty performance chemicals portfolio



Board of Directors

Prof. Aniruddha B. Pandit

—
Non-Executive,
Independent Director

Mrs. Anuradha S. Paraskar

—
Non-Executive,
Independent Director

Mr. Mahendra K. Ghelani

—
Non-Executive,
Independent Director

Mr. Nirmal V. Shah

—
Chairman

Mr. Sameer V. Shah

—
Director

Mr. Sushil U. Lakhani

—
Non-Executive,
Independent Director

Core Values

Customer First

We aim to prioritize customers by delivering value and delight for the money they invest.

Supplier Of Choice

Our objective is to become the "Supplier of Choice" for our customers.

Harness The Power Of Innovation

Our goal is to exceed customer expectations through continuous technology innovation and improved services.



Grow As We Go

We remain committed to learning and incorporating improvements on an ongoing basis, in line with global trends.

Set Higher Standards

We aspire to set new standards for product performance, service delivery and customer satisfaction.

Partner Driven Mission

We consider our customers as partners and work towards achieving common objectives of higher quality, better value for money, and a friendlier environment.





Water Technologies

What We Do

Chemical Solutions

Our well-designed products effectively address issues and extend equipment life, maintain productivity, and conserve resources



Wastewater Remediation

Low cost and sustainable solutions



Equipment Solutions

Our solutions aid in the removal of suspended solids, dissolved solids, organic matter and gases from water



Services

Dedicated Technical Service Team. Online Monitoring, Feed Control and Reporting

Chemical Programs



Cooling Water
Treatment

Boiler Water
Treatment

Raw Water
Clarification

Effluent Treatment



Foam Control

Reverse Osmosis
Membrane Treatment

AHU Fin Cleaning

Drinking Water
Disinfection



Industries Served



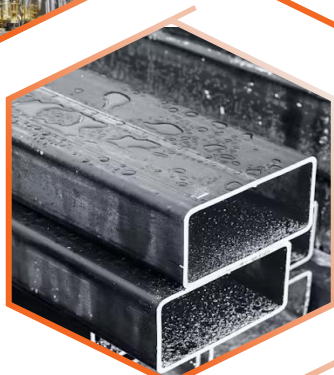
Cement

Petrochemical

Fertilizer

Pulp & Paper

Commercial
&
Institutional



Refining

Steel

Textiles &
Dyeing

Specialty
Chemicals



Power

Pharma

Food,
Beverage &
Dairy





Construction Chemicals

Chemicals for the Construction Industry

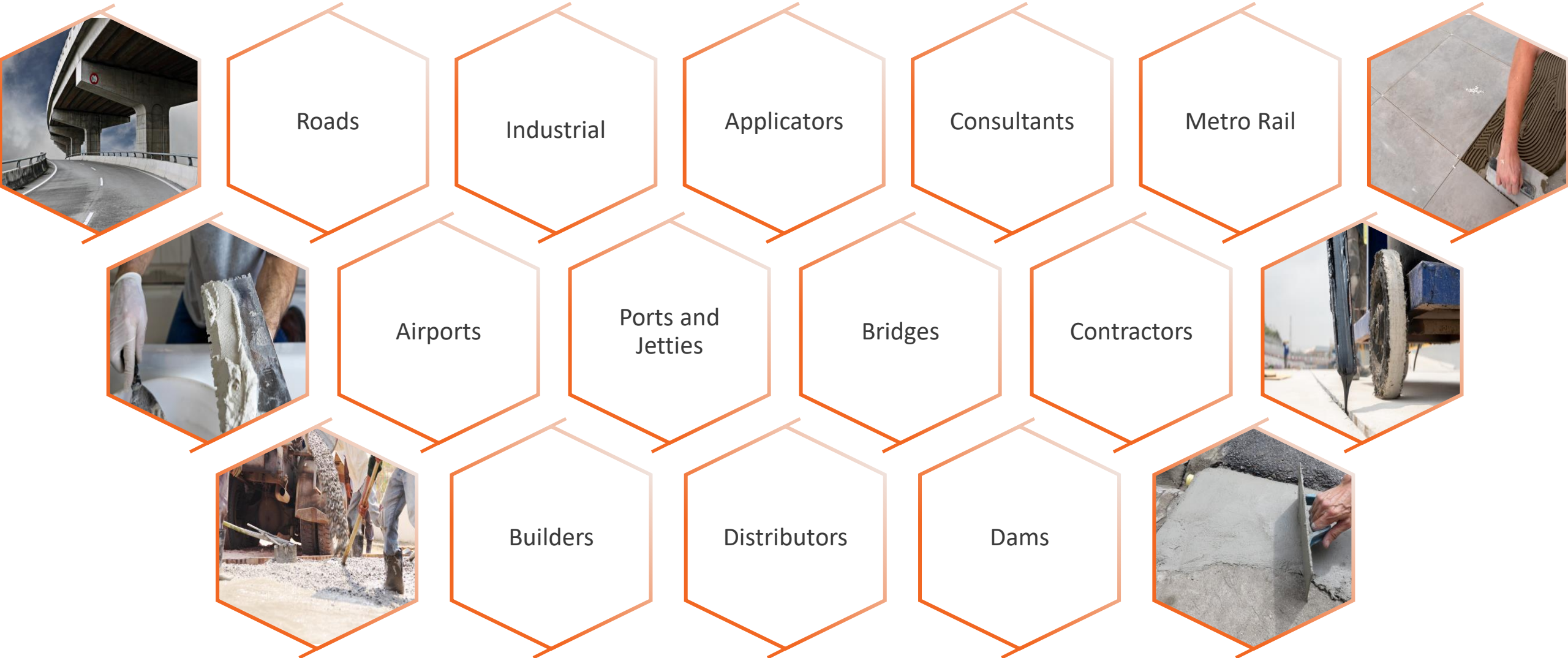
Infrastructure, Industrial, Institutional and Commercial

Product Range

- Admixtures for Concrete modification
- Sealants based on Polysulphide, PU and Acrylics
- Waterproofing solutions for under-construction and built-up structures
- Repair mortars for concrete roads, structures and floors
- Curing agents for concrete
- Grouts for heavy engineering equipment
- Tiling adhesives and joint fillers



Customer Segments





Cleaning & Hygiene

Cleaning & Hygiene Solutions



- A JV between Chembond and Calvatis GmbH, Germany
- Cleaning and hygiene products and systems for:
 - ✓ **Industrial applications** in beverage, food processing, dairy & brewing industries
 - ✓ **Institutional** applications in kitchens, laundry, and housekeeping departments



A large yellow hexagon is centered on the page. Inside the hexagon, the words "Chemical Distribution" are written in a large, white, sans-serif font. The background of the hexagon is a collage of images related to chemical distribution: a large cargo ship at the bottom, a cargo plane in flight at the top, and industrial chemical storage tanks in the middle. The entire graphic is set against a white background with faint orange lines forming a larger hexagonal shape.

Chemical Distribution

Specialty Chemicals Distribution

We import, stock and sell specialty chemicals

**Additives for
water treatment
chemicals**

**Additives for
construction
chemicals**

**Additives for
paints and inks**

**Polyurethane
primers, sealants
and coatings**



Financial Information

Q3 Executive Commentary

Q3 2025-26 Consolidated Revenue at ₹ 87.39 crores: ^ 16% vs Q3 2024-25

- Water Technologies ^ 17% stronger order book
- Construction Chemicals ^ 7% strong demand for sealants
- Distribution ^ 20% change in product mix
- Cleaning & Hygiene ^ 56% stronger customer demand

Q3 2025-26 Consolidated EBITDA at ₹ 13.40 crores: v 8% vs Q3 2024-25

Q3 2025-26 Consolidated PBT at ₹ 11.92 crores: v 11% vs Q3 2024-25

Incremental provision on account of implementation of new Labour Code

Revenue outlook remains positive across all business units

9M Executive Commentary

9M 2025-26 Consolidated Revenue at ₹ 228.91 crores: ▲ 5% vs 9M 2024-25

Water Technologies ▲ 6% on strong Q3 performance

Construction Chemicals ▼ 2% on lower growth in Q2 due to prolonged monsoon

Distribution ▼ 16% structural changes, expected effect by Q4

Cleaning & Hygiene ▲ 16% prospect base is growing

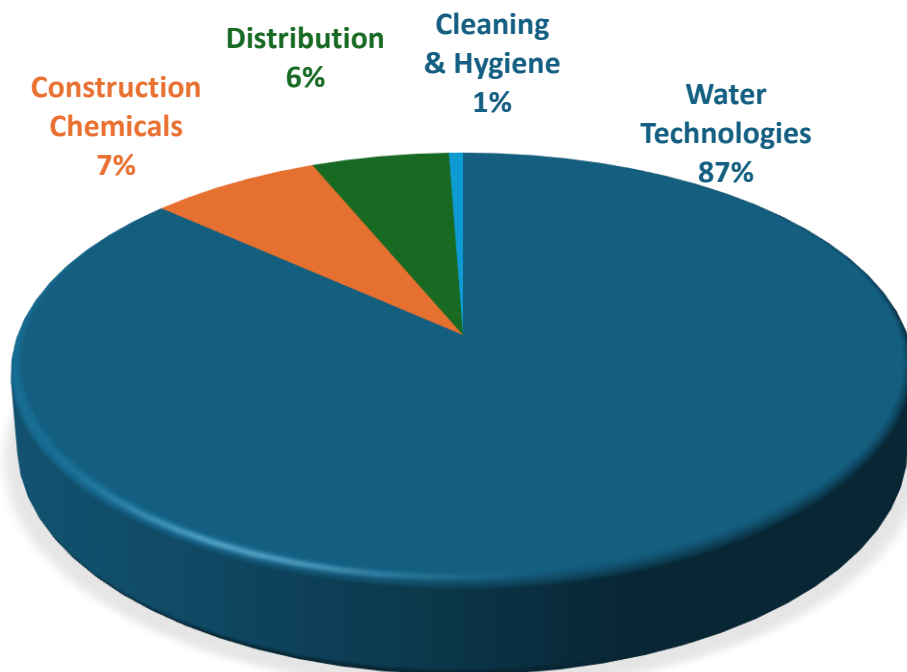
9M 2025-26 Consolidated EBITDA at ₹ 35.60 crores: ▲ 6% vs 9M 2024-25

9M 2025-26 Consolidated PBT at ₹ 31.31 crores: ▲ 2% vs 9M 2024-25

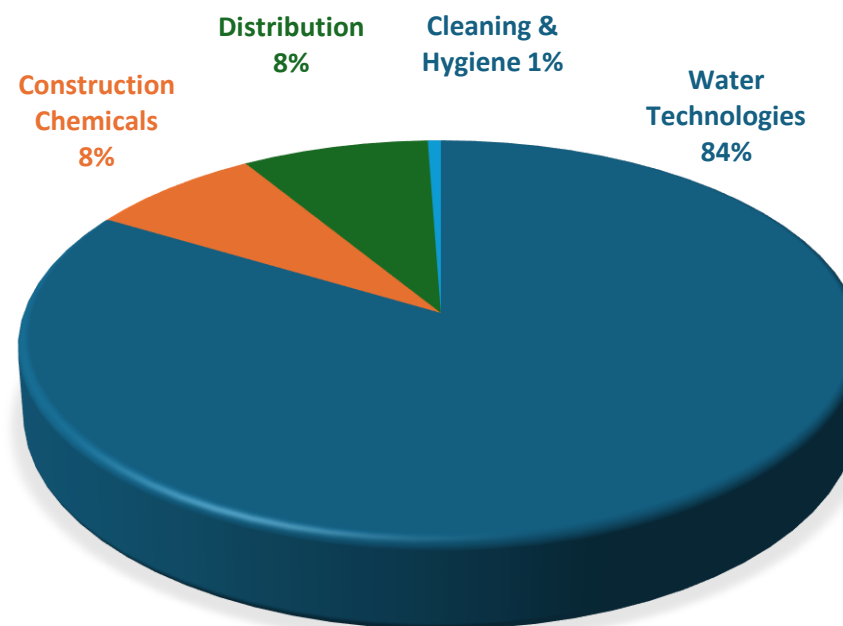
Stable gross margins and newer product technologies

Revenue outlook remains positive across all business units

9M Revenue Share by BU



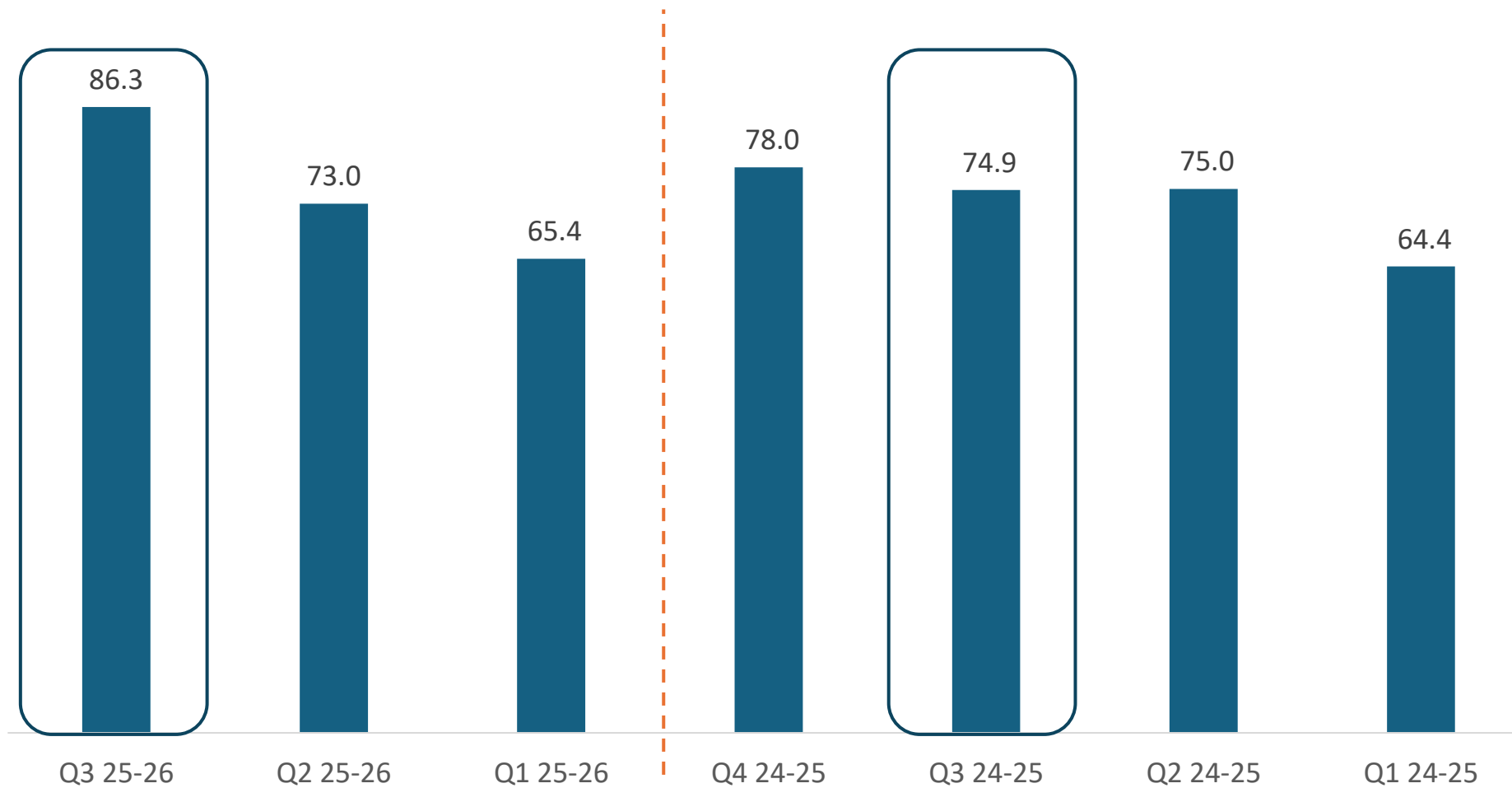
9M 2025



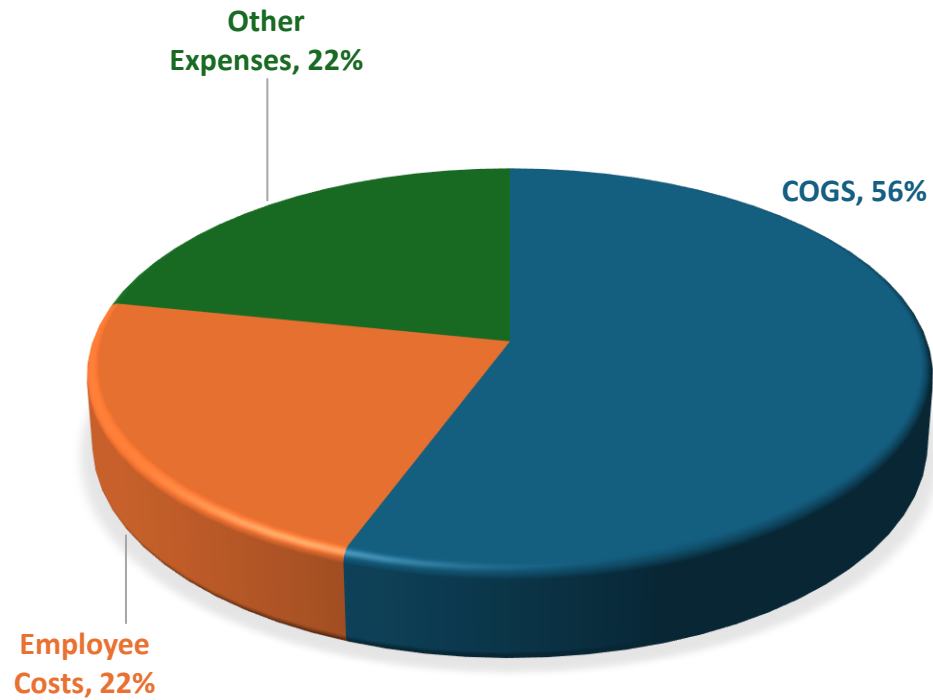
9M 2024

Revenue Track

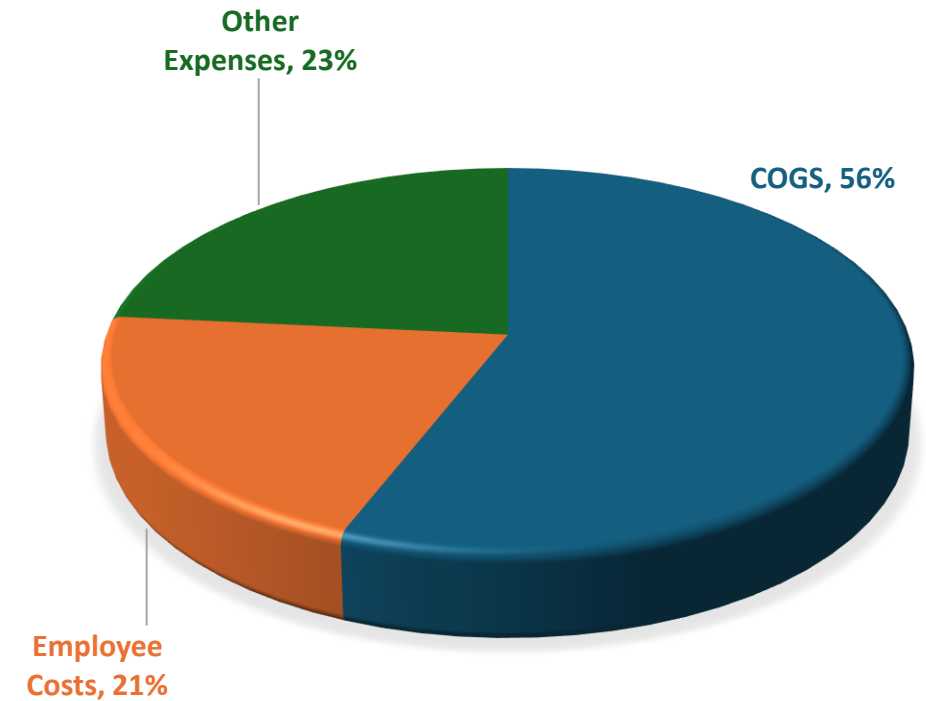
₹ crores



9M Cost and Expenses



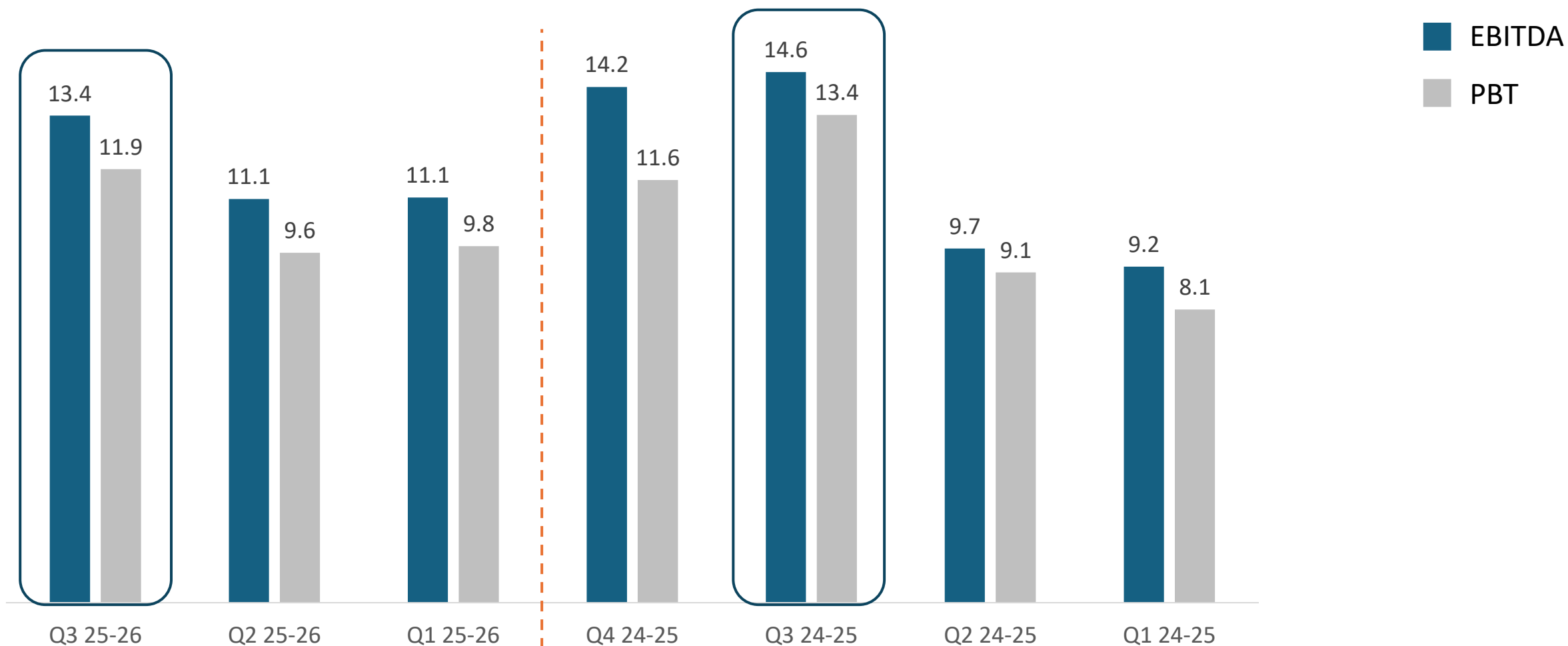
9M 2025



9M 2024

Profitability Track

₹ crores



Summary

- Healthy order book in Water BU
- Pick-up in Construction Chemicals post withdrawal of monsoon
- Sustained gross margin performance
- Incremental impact on account of implementation of labour codes is recognised in standalone and consolidated financial statements of the company



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